

Linda Montani
Biographical Information
October 2007

Linda Montani is a native of Midland, MI where she graduated from Midland High School. She later moved to Tucson, AZ where she enlisted in the United States Marine Corps. Upon her honorable discharge in 1984, she moved back to Tucson.

Ms. Montani's real estate career began as a receptionist for Coldwell Banker Commercial in 1987. She later worked for the Property Management division as an Accounts Payable clerk. In 1991, she left Coldwell Banker Commercial to await the birth of her twin daughters.

In 1996, Ms. Montani was re-hired with CB Commercial as a Listing Secretary, where she worked until July 1997 upon receiving her Arizona Real Estate license. At that time Ms. Montani was promoted to Marketing Specialist with CB's top producing retail team. Her responsibilities included preparation of the marketing brochures and materials for the marketing of the retail team's many listings and, leasing of shop space, as well as tenant representation.

Ms. Montani joined Chapman Lindsey Commercial Real Estate in May 2001 as a Retail Specialist. Her focus was representing shopping center owners in the marketing and leasing of their retail projects. She also represented retailers in site selection and lease negotiations. She was recruited to Grubb & Ellis Southwest May 2002, focusing on marketing and leasing until the company closed its Tucson retail division in April 2003.

May 2003, Ms. Montani was hired as a Retail Specialist with Commercial Retail Advisors, LLC. She works closely with other members of the retail division in leasing, sales and marketing of approximately seventeen properties. Linda represents several national retail tenants in site selections and lease negotiations. She completed the most transactions in the company in 2004 and was top producer for Commercial Retail Advisors in 2006.

Ms. Montani is a member of ICSC and served on the ICSC Southwest Idea Exchange Deal Making committee in 2004 and 2005. She was honored with a 2005 scholarship from the Southern Arizona Chapter of CCIM for "CI -101, Financial Analysis for Commercial Real Estate", which she completed in 2006.