

R. CRAIG FINROCK, CCIM, SCLS
PERSONAL PROFILE

Career Background

- Owner/Broker, Commercial Retail Advisors, LLC, 2001-present
- Co-Owner, Commercial Retail Investors, LLC, 2002-present
- Senior Marketing Consultant, Vice President, Grubb & Ellis Commercial Real Estate Services, 1992-2001
- Retail Leasing, Sales and Development, Leo Eisenberg Co., 1986-1992
- Commercial Property Management, Commercial Properties Division, Fairfield Communities, 1985-1986
- Researcher, Community Development Division, The Estes Co., 1985
- Researcher, Investment Division, Grubb & Ellis Commercial Real Estate Services, 1984-1985

Background

- Arizona Real Estate Broker License, 2001
- Arizona Real Estate Agent License, 1984
- University of Arizona, BS, Business Administration, Major, Real Estate & Finance, Minor, Psychology
- Tucson resident since 1979

Areas of Expertise & Specialization

- Marketing, Leasing and Sales of shopping centers
- Development and redevelopment of shopping centers
- Tenant representation
- PAD Sales, build-to-suit leases
- Retail and office leases
- Shopping Center Investments and Syndication

Significant Relationships (Partial List)

Tenants:

- | | | | |
|------------------------|-----------------------|---------------------------|----------------------------------|
| • Aaron Rents | • Dollar Tree | • Quick Trip | • Cousins Properties |
| • Ace Hardware | • Dress Barn | • Radio Shack | • Diversified Partners, LLC |
| • Albertson's | • Dunn Edwards Paints | • Ross Stores | • DSL Service Corporation |
| • Arby's | • eegee's | • Safeway | • Heitman/JMB Advisory Corp. |
| • ARCO AM/PM | • Family Dollar | • Sleep America | • Holualoa, Inc. |
| • Avenue | • Famous Footwear | • Sonic Drive-In | • Larsen/Baker Development |
| • Bashas' | • Fry's Food & Drug | • TJ Maxx | • Linkletter Properties |
| • Beall's Outlets | • Golden Coral | • Village Inn | • MONY Real Estate |
| • Bed, Bath & Beyond | • Good Egg | • Walgreens | • Opus Southwest |
| • Big 5 Sporting Goods | • Hollywood Video | • Wal-mart Stores | • Park West Development |
| • Blockbuster Video | • In-N-Out Burger | • Wendy's | • Wells Fargo Bank |
| • Borders Books | • Jack-in-the Box | • Wells Fargo Bank | • Sears Financial |
| • Buffalo Wild Wings | • McDonald's | • Wienerschnitzel | • W.M. Grace Development Company |
| • Burger King | • Movie Gallery | • Quick Trip | • Wessex Companies |
| • Brakemasters | • Native New Yorker | | |
| • Brakemax | • Office Max | | |
| • Circle K | • Office Depot | <u>Landlords:</u> | <u>Partnerships:</u> |
| • Chase Bank | • Party America | • 4-D Properties | • Holualoa, Inc. |
| • Chuck E Cheese's | • Payless Shoes | • A & C Properties | • 4-D Properties, Inc |
| • CVS Drug | • Petco | • Anthem Equities | • Pacific Ridge Properties LLC |
| • Denny's | • Pier I Imports | • Bank One | • Park West Development |
| • Diamond Shamrock | • Pizza Hut | • Brown Group Development | |
| | | • Cottonwood Properties | |

Organizations and Awards

- International Council of Shopping Centers (ICSC) Designated Member 1986 to present, Arizona Board Member 1997-2000, 1999 Southwest Idea Exchange Program Co-Chairman,
- International Council of Shopping Centers, Certified Leasing Specialist (CLS), 1998, Senior Certified Leasing Specialist (SCLS) 2003
- Certified Commercial Investment Member (CCIM) Designee and Member, Southern Arizona Chapter, Member 2001 to present, Secretary/Treasurer 2008, Education Committee Chairperson 2008
- Tucson Men's Art Council, Tucson Museum of Art, Founding President, 1993
- Tucson Citizens Sign Code Committee, 1990-1994
- Tucson Association of Realtors, Member 2006-present
- National Association of Realtors, Member 2001-present
- Rio Nuevo District Board Member, State of Arizona, 2010

