

**R. CRAIG FINFROCK, CCIM, SCLS**  
**PERSONAL PROFILE**

**Career Background**

- Owner/Broker, Commercial Retail Advisors, LLC, 2001-present
- Co-Owner, Commercial Retail Investors, LLC, 2002-present
- Senior Marketing Consultant, Vice President, Grubb & Ellis Commercial Real Estate Services, 1992-2001
- Retail Leasing, Sales and Development, Leo Eisenberg Co., 1986-1992
- Commercial Property Management, Commercial Properties Division, Fairfield Communities, 1985-1986
- Researcher, Community Development Division, The Estes Co., 1985
- Researcher, Investment Division, Grubb & Ellis Commercial Real Estate Services, 1984-1985

**Background**

- Arizona Real Estate Broker License, 2001
- Arizona Real Estate Agent License, 1984
- University of Arizona, BS, Business Administration, Major, Real Estate & Finance, Minor, Psychology
- Tucson resident since 1979

**Areas of Expertise & Specialization**

- Marketing, Leasing and Sales of shopping centers
- Development and redevelopment of shopping centers
- Tenant representation
- PAD Sales, build-to-suit leases
- Retail and office leases
- Shopping Center Investments and Syndication

**Significant Relationships (Partial List)**

**Tenants:**

- |                        |                            |                           |                                  |
|------------------------|----------------------------|---------------------------|----------------------------------|
| • Aaron Rents          | • Dollar Tree              | • Pizza Hut               | • Diversified Partners, LLC      |
| • Ace Hardware         | • Dress Barn               | • Quik Trip               | • DSL Service Corporation        |
| • Albertson's          | • Dunn Edwards Paints      | • Radio Shack             | • Heitman/JMB Advisory Corp.     |
| • Arby's               | • eegee's                  | • Ross Stores             | • Holualoa, Inc.                 |
| • ARCO AM/PM           | • Family Dollar            | • Safeway                 | • Larsen/Baker Development       |
| • Avenue               | • Famous Footwear          | • Sleep America           | • Linkletter Properties          |
| • Bashas'              | • FastMed                  | • Sonic Drive-In          | • MONY Real Estate               |
| • Beall's Outlets      | • Fry's Food & Drug        | • TJ Maxx                 | • Opus Southwest                 |
| • Bedmart              | • Golden Coral             | • Village Inn             | • Park West Development          |
| • Bed, Bath & Beyond   | • Good Egg                 | • Walgreens               | • Sears Financial                |
| • Big 5 Sporting Goods | • Hollywood Video          | • Wal-mart Stores         | • W.M. Grace Development Company |
| • Blockbuster Video    | • In-N-Out Burger          | • Wendy's                 | • Wells Fargo Bank               |
| • Borders Books        | • Jack-in-the Box          | • Wells Fargo Bank        | • Wessex Companies               |
| • Buffalo Wild Wings   | • McDonald's               | • Wienerschnitzel         | • Westwood Financial Company     |
| • Burger King          | • Movie Gallery            |                           |                                  |
| • Brakemasters         | • Native New Yorker        | <b><u>Landlords:</u></b>  | <b><u>Partnerships:</u></b>      |
| • Brakemax             | • Northwest Medical Center | • 4-D Properties          | • Holualoa, Inc.                 |
| • Circle K             | • Office Max               | • A & C Properties        | • 4-D Properties, Inc            |
| • Chase Bank           | • Office Depot             | • Anthem Equities         | • Pacific Ridge Properties LLC   |
| • Chuck E Cheese's     | • Party America            | • Bank One                | • Park West Development          |
| • CVS Drug             | • Payless Shoes            | • Brown Group Development |                                  |
| • Denny's              | • Petco                    | • Cottonwood Properties   |                                  |
| • Diamond Shamrock     | • Pier I Imports           | • Cousins Properties      |                                  |

**Organizations and Awards**

- International Council of Shopping Centers (ICSC) Designated Member 1986 to present, Arizona Board Member 1997- 2000, 1999 Southwest Idea Exchange Program Co-Chairman,
- International Council of Shopping Centers, Certified Leasing Specialist (CLS), 1998, Senior Certified Leasing Specialist (SCLS) 2003
- Certified Commercial Investment Member (CCIM) Designee and Member, Southern Arizona Chapter, Member 2001 to present, Secretary/Treasurer 2008, Education Committee Chairperson 2008
- Tucson Men's Art Council, Tucson Museum of Art, Founding President, 1993
- Tucson Citizens Sign Code Committee, 1990-1994
- Tucson Association of Realtors, Member 2006-present
- National Association of Realtors, Member 2001-present
- Rio Nuevo District Board Member, State of Arizona, 2010

