## R. CRAIG FINFROCK, CCIM, CRX, CLS PERSONAL PROFILE

# **Career Background**

- Owner/Broker, Commercial Retail Advisors, LLC, 2001-present
- Co-Owner, Commercial Retail Investors, LLC, 2002-present
- Senior Marketing Consultant, Vice President, Grubb & Ellis Commercial Real Estate Services, 1992-2001
- Retail Leasing, Sales and Development, Leo Eisenberg Co., 1986-1992
- Commercial Property Management, Commercial Properties Division, Fairfield Communities, 1985-1986
- Researcher, Community Development Division, The Estes Co., 1985
- Researcher, Investment Division, Grubb & Ellis Commercial Real Estate Services, 1984-1985

#### **Background**

- Arizona Real Estate Broker License, 2001
- Arizona Real Estate Agent License, 1984
- University of Arizona, BS, Business Administration, Major, Real Estate & Finance, Minor, Psychology
- Tucson resident since 1979

#### **Areas of Expertise & Specialization**

- Marketing, Leasing and Sales of shopping centers
- Development and redevelopment of shopping centers
- Tenant representation
- PAD Sales, build-to-suit leases
- Retail and office leases
- Shopping Center Investments and Syndication

## Significant Relationships (Partial List)

<b>Tenants:</b> • Dollar Tree	
Aaron Rents	<ul> <li>Dress Barn</li> </ul>
<ul> <li>Ace Hardware</li> </ul>	<ul> <li>Dunn Edwards Paints</li> </ul>
<ul> <li>Albertson's</li> </ul>	<ul><li>eegee's</li></ul>
<ul> <li>Arby's</li> </ul>	<ul> <li>El Charro</li> </ul>
<ul> <li>ARCO AM/PM</li> </ul>	<ul> <li>Family Dollar</li> </ul>
<ul> <li>Avenue</li> </ul>	<ul> <li>Famous Footwear</li> </ul>
<ul> <li>Avenue Boutique</li> </ul>	<ul> <li>FastMed</li> </ul>
<ul> <li>Bashas'</li> </ul>	<ul> <li>Firehosue Subs</li> </ul>
<ul> <li>Beall's Outlets</li> </ul>	<ul> <li>Fry's Food &amp; Drug</li> </ul>
<ul> <li>Bed, Bath &amp; Beyond</li> </ul>	<ul> <li>Golden Coral</li> </ul>
<ul> <li>Bedmart</li> </ul>	<ul> <li>Good Egg</li> </ul>
<ul> <li>Big 5 Sporting Goods</li> </ul>	<ul> <li>Goodwill Industries</li> </ul>
<ul> <li>Bisbee Breakfast Club</li> </ul>	<ul> <li>Great Clips</li> </ul>
<ul> <li>Blockbuster Video</li> </ul>	<ul> <li>In-N-Out Burger</li> </ul>
<ul> <li>Brakemasters</li> </ul>	<ul> <li>Jack-in-the Box</li> </ul>
<ul> <li>Brakemax</li> </ul>	<ul> <li>Jimmy Johns</li> </ul>
<ul> <li>Buffalo Wild Wings</li> </ul>	<ul> <li>Metro PCS</li> </ul>
Burger King	<ul> <li>McDonald's</li> </ul>
<ul> <li>Chase Bank</li> </ul>	<ul> <li>Men's Wearhouse</li> </ul>
<ul> <li>Chuck E Cheese's</li> </ul>	<ul> <li>Native New Yorker</li> </ul>
Circle K	<ul> <li>Natural Grocers</li> </ul>
Cold Stone Creamery	Northwest Medical Center

•	Payless Shoes
•	Pet Club
•	Petco
•	Pier I Imports
•	Pizza Hut
•	Quik Trip
•	Radio Shack
•	Ross Stores
•	Safeway
•	Sally Beauty
•	Sleep America
•	Sonic Drive-In
•	Subway
•	Super Cuts
•	Surf Thru Express
•	TJ Maxx
•	Tuesday Morning
•	Village Inn
•	Walgreens
_	Wol Mort Stores

Wendy's

Western Dental

Wienerschnitzel

World of Beer

Party America

# Wal-Mart Stores Wells Fargo Bank

### 4-D Properties A & C Properties Anthem Equities Bank One Bob Burke Real Estate Company Brentwood Developments Brown Group Development **CNA** Enterprises Cottonwood Properties Cousins Properties **Diversified Partners** Holualoa, Inc. JMB Investments Larsen Baker, LLC New Plan Excel Realty Trust

Pacific Capital Investments Park West Development Company Thompson National Properties W.M. Grace Development Company

Westwood Financial Corporation

Landlords:

# **Partnerships:**

- Holualoa, Inc.
- 4-D Properties, Inc
- Pacific Ridge Properties LLC
- Park West Development

## **Organizations and Awards**

CVS Drug

Denny's

Cricket Wireless

Diamond Shamrock

- International Council of Shopping Centers (ICSC) Member, 1986 to present, Arizona Board Member 1997- 2000, 1999 Southwest Idea Exchange Program Co-Chairman,
- International Council of Shopping Centers, Certified Leasing Specialist (CLS), 1998, Certified Retail Property Executive (CRX), 2013
- Certified Commercial Investment Member (CCIM) Designee and Member, Southern Arizona Chapter Member, 2001 to present, Secretary/Treasurer 2008, Treasurer 2016, Vice President/President Elect 2017
- Tucson Men's Art Council, Tucson Museum of Art, Founding President, 1993

Office Depot

Papa John's Pizza

Papa Murphy's Pizza

Office Max

- Tucson Citizens Sign Code Committee, 1990-1994
- Tucson Association of Realtors, Member, 2006-present
- National Association of Realtors, Member, 2001-present
- Rio Nuevo District Board Member, State of Arizona, 2010

